

Mr A Roberts

Minister for Fair Trading

1 Fitzwilliam Street

PARRAMATTA NSW 2150

16 January, 2013

Dear Mr Roberts,

I am writing to you as a Strata Inspector and regular visitor into Strata Management companies and self-managed strata complexes within the CBD and greater area of Sydney.

I have my own registered business, which has been in operation for some 4 years and was a strata manager previously. I have been within the strata industry now for some 19 years.

I am also a current member of the Strata Inspector's Association formed in 2011.

As an inspector, I would carry out approx.25 inspections a week. I have progressively noticed a decline in the quality of records being presented to us as searchers by predominantly strata management companies, and as such I wish to highlight some of the issues we are encountering on a daily basis. Most of these issues are in breach of the Strata Titles Act (the "ACT"). While I realise I can lodge a complaint, the list is quite comprehensive and therefore would be quite expensive and time consuming.

While there is currently a review of the ACT, nowhere have I seen any issues addressed by searchers or even recognised as to what is going on in companies. If anything, the issues raised by strata management companies have been well received.

The list has been compiled from the input from a number of strata inspection companies over several months.

I have been compelled to send this letter as a result of my visit into Bright and Duggan Strata Management the other day. I did an inspection of SP57556, a 405 lot strata plan and the records I was provided were a joke. I have taken a photo of the "boxes" I was given showing how much I had to inspect. 5 manila folders with next to nothing in them. I have sent an email to the principle advising him of the inspection and lack of records, and have yet to receive a response.

It is just not good enough. This is a daily occurrence for most inspectors.

Please take the time to read the list of some issues we are encountering.

I would appreciate your feedback.

Yours sincerely,

Allison McKnight

Strata Property Inspections Pty Ltd.

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List of strata management issues-in alphabetical order

ACE Body Corporate-Balmain Advanced Community Management	Sent out blank financials statements to Owners (SP71656). Blamed the problem on computer issues. Went on for two years. Disbursement charges included these reports. CTTT appointed new manager after owner complained/applied for new manager. Charge for printouts regardless if you want them-9 pages in total.
Axiom Strata All Suburbs Strata	Have to send an email requesting a search day/time. Can take days before a response is given advising what day and time you're allocated. Given files one at a time No booking until the authority is received in their office. Say they are full when 1 or no one has been in searching.
Bay Realty/The Property Centre BCS	Charges for additional lots (garages/car spaces) if under separate title. Cheques made out to The Property Centre regardless if building is gst. Records kept electronically. Charged for printing out documents off computer. Not all scanned in. Cannot guarantee all is available. Computer issues-logged off/logging on for additional searches. Time involved.

Bright & Duggan	Minimal records presented. Archive records (records older than 12 months) require 5 working days notice. Records were taken off a searcher by the manager and told they were not for viewing (Alex Borzillo). Have to ask for defect files. Charge \$66 for a same day search request. Archive retrieval takes 5 days for
(EXAMPLE ATTACHED)	older than 12 months.
Conti Strata	No current correspondence. Files on computer. Charge for printouts. Have 2 computers but cannot take more than 1 searcher at a time-computer only logs in 1 person. Charges \$10 to email pfd defects files.
Guardian Strata	Files on computer. Files unsorted, not up to date. Have to ask for items not found loose or on the computer. Missing files/paperwork. Certain files for viewing on computer. \$1.00 per page printing.
GK Strata	Records kept electronically. Charged for printing out documents via the receptionist. Not all documents on the computer have a description. Time involved. Cheques made out to GK Strata.
Independent Unit Management	Less and less provided. Cannot guarantee all is provided.
Matrix Strata	Need to fax/email request for a search along with the authority. Are given day and time options. Often take only two a day or sometimes none if he

	isn't going to be in the office.
Netstrata	Various systems used. Books, current
	files scanned and archives scanned
医多种多数 医电路电流 医电流	onto discs. Up to 3 systems to search.
and the second of the second of the second	Searchers do not see all documents-
	strata managers have access to a
	different system to what searchers
	see.
	Computer system issues-slow, freezes.
	Pay for printing off the computer.
	Time involved.
NSW Strata	Need to check current working file
	from the manager's desk is presented.
	Now on BCS computer system.
A Company of the Area and the A	Pay for printouts.
O'Connors Strata	One set of records say the contents
	"are not to be made available for
	searchers".
	Breach of the Act.
	Computer system super slow. Time
	issues. Must sign a form
	acknowledging files presented.
O'Neill Strata	Minutes not up to date. Not always
	given the current set of financials.
	Only sight year-end figures. Have to
	ask.
Rosen & Co	Have to ask for all records. Never
	presented with everything.
Somerville 1st National	Need to ensure the current working
Nonite Tank I Trustonia	file from the manager's desk is
: : : : : : : : : : : : : : : : : : :	provided.
Stanton & Taylor	Electronic record keeping.
	Poorly categorised.
	Charge for print outs.
	Cheques made payable to Strata
	manager.
Strata Choice	Keep records electronically. Not
	everything scanned. Minute books
	lost/not found/told they don't have.

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	EgSP60233 Exec Minutes not	
	scanned, report on terrace repairs not	
	scanned, invoices not scanned	
	totalling \$79,000 as "Building	
	repairs". Inspected twice as we were	
	told it was on the computer. It was on	
	the manager's desk. They tried to	
	charge twice for the inspections.	
	Inspector's computers always have	
and the second that the second of the	problems. Time involved. Try to	
	charge for time over when we have	
	been kept waiting while records are	
	being looked for.	
	Restrict number of searches a day.	
	Have been known to not allow more	
	than one plan search a day per	
	company (particularly if one is a big	
	plan)-at the discretion of the	
	receptionist.	
	Rarely find anything listed under	
	"repairs and maintenance" on	
	computer.	
	Computer	
Strata Title Management	Cannot guarantee all files are	
	presented. Files not found.	
	Current working file from manager.	
	Never given invoice file.	
	Charging incorrectly. \$33.00 for all	
	inspections regardless of buildings gst	
	or not.	
The Heights Strata	Paper mess. Often cannot find	
	relevant records-lost in the office!!	
Titles Strata Management	Charge excessive amount for	
androne i salah permenangan kalangan permenangan beranggan permenangan beranggan beranggan beranggan beranggan Beranggan beranggan	printouts. \$26 finanicals \$10 levy	
	schedule. Do not always provide	
	current set of files (financials/levies).	
	If you don't ask/pay for printouts it is	
	very difficult to ascertain figures.	
	Charging incorrectly (GST).	

Universal Strata	All bad. Dreadful record keeping/financial accounts/minutes etc.
Wellman Strata (EXAMPLE ATTACHED).	Need to complete a booking sheet prior to the appointment. They then allocate a time available. Sheet attached. Only keep current records 2-3 years-all else archived. 48 hours to retrieve.
Wolody Strata	Are considering converting to scanned documents for inspecting. Were told not all would be scanned-like letters in relation to disputes.

General Problems:

Electronic keeping of records:

- Poorly organized/categorized. At the discretion of the manager where things are put.
- Charge for printing off system. Some managers charge \$1.00 per page.
- Different systems for searching to that of the managers-at least 2 known companies.
- Selective what is put on the system.
- Lack of descriptions in category listings.
- Computer system issues-freezing, log outs, slow processing. Time issues.
- Cannot guarantee we have sighted all files.

Provision of records:

- Defect records often not provided. Have to ask for them.
- Lack of records at some strata manager's offices -particularly over 3 years old.
- Cannot guarantee we have sighted all files.

Charging:

- Incorrect charging by majority of strata managers and some self-managed complexes.
- Strata managers registering stratas for GST when not required.
- Want payment for inspections for \$33 (regardless of whether strata is GST registered or not) often made out to the strata management company.

Agreement of strata inspections:

• Some strata managers request searchers sign a form confirming what they have been provided for the inspection.